

SMALL BUSINESS EXCHANGE

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Be Nice, It May Help Your City's Economy

By Scott Beyer

In some cities, the personality of its residents may play a part in economic success (or failure).

Houston's "personality" became evident to me the first hour I spent there in November. It was around midnight, and I had just checked into my downtown hotel. I was looking for a bodega to pick up some beer. I couldn't find one, and stopped a man to ask. Nothing was open, he said. But sensing my dilemma, he reached into his grocery bag and produced a can. Before I could pay, he had handed it over, waved me off and said, "Welcome to Houston."

This encounter has played out again and again in different ways throughout my monthlong stay. Rather than fast-paced and impersonal, Houston has a friendly, small-town feel that is surprising for America's fourth largest city. People hold doors, provide in-depth directions and smile at you on the street. Even in denser interior neighborhoods, it is common to greet passersby.

This contrasts with other U.S. cities, where strangers avoid eye contact. In some cities, such as New York, this coldness can seem like rudeness, marked by aggressive drivers, open profanity and subway riders who hog bench space.

This may seem overly generalized, and to an extent it is -- of course there are plenty of nice folks in other big cities. But consider recent reader surveys published by Travel + Leisure and Conde Nast. They found America's friendliest cities were largely in the South, with Houston ranking No. 11, while major Northern and coastal ones dominated their "unfriendly" lists.

This can affect how cities operate. Patrick Jankowski, a researcher for the Greater Houston Partnership, the city's chamber of commerce, believes Houston's welcoming mentality helps its bottom line. For decades, the city has experienced explosive growth, and Houston encourages these newcomers through open business and land-use policies. Its center-left political establishment has focused on perpetuating these fortunes. Similar approaches can be found in Austin, Nashville and Oklahoma City.

Continued on page 10

30 Top Cities for Minority Entrepreneurs



Image credit: images.indiegogo.com

By Annie Pilon

For minority entrepreneurs, choosing a business location that includes a diverse community and business friendly services can make a huge difference. Business ownership in the United States is varied and reflects our diverse and growing population.

However, minority businesses are also found concentrated in communities with strong tourism, fashion, finance and food service industries — among many others.

In an effort determine the different kinds of entrepreneurs drawn to different communities, Small Business Trends conducted a study drawn from U.S. Census data beginning last week with the 30 Top Cities for Women Entrepreneurs.

The 30 cities listed below represent the cities with the most minority entrepreneurs, according to the U.S. Census Survey of Business Owners in 2012, which is the last year that the Census gathered this data on entrepreneurship.

New York City

As the biggest city by population in the U.S., it shouldn't be too surprising that New York City also has the largest number of minority entrepreneurs, with 539,447. In addition to the large population, the large base of minority entrepreneurs can be attributed to booming industries like tourism, fashion, finance and food service.

Los Angeles

The second largest city in the U.S. is also boasts the second largest number of minority business owners, with 247,710. Due in part to the large entertainment industry in L.A., there's a huge need for businesses in a variety of different creative fields. Hospitality, tourism, transportation and food are all large industries in this city.

Houston

The fourth largest city in terms of population is third on the list of most minority entrepreneurs, with 155,654. Aside from the population, Houston also has Texas's lack of corporate income and personal income taxes on its side. Houston also has a number of incentives and programs, such as enterprise zones and industrial districts, aimed at getting business owners to start or relocate their

businesses to the city. Key industries attracting minority business owners are engineering, construction, technology and medical.

Chicago

With 140,109 minority business owners, the third most populous city in the country has the is fourth in terms of minority owned businesses. Chicago's large number of professional and educational institutions, along with tourism, retail food, technology and creative industries, are key reasons why the Windy City is one of our top cities for minority entrepreneurs.

Miami

Although Miami is 44th in the U.S. in terms of population, the city has 77,125 minority entrepreneurs. Aside from the warm climate and diversity of the city overall, Miami also offers business incentives such as enterprise and empowerment zones. Tourism, cruise, retail food, entertainment and construction attract minority businesses to Miami.

San Antonio

San Antonio has about 71,287 minority business owners and ranks seventh in terms of overall population. Aside from Texas's lack of business and personal income taxes, San Antonio also offers some property tax programs that could benefit local businesses, along with foreign trade zones, industrial districts and more incentive programs to bring businesses to the area. Manufacturing, agriculture, tourism and

Continued on page 11

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Community Outreach

Building a better future

By Carli Million and Jaron Zanerhaft,
UC Berkeley

How can students from diverse majors such as engineering, architecture or Middle Eastern studies find ways to contribute to public health? Where does a public health major fit into an increasingly technological world? And what can these students learn from each other to build a better future for all of us and discover more about themselves?

With these questions and more in the minds of its co-creators and participants, the Fung Fellowship launched this fall on its own path of self-discovery. A new collaborative venture between the UC Berkeley School of Public Health and the Fung Institute for Engineering Leadership, the two-year undergraduate fellowship's goals are threefold: advancement in wellness technology, community outreach and cross-disciplinary learning.

Students will create digital tools and platforms to impact health and wellness and execute team-based community projects targeting specific at-risk populations — all while participating in a free-flowing exchange of skills and ideas. That free exchange includes giving the fellows a part in creating their own curriculum. As the inaugural class, the current fellows say they are truly “building the ship as they’re sailing it.”

The fellowship seems to be sailing on waters once charted by its namesake and co-founder, Coleman Fung. A 1987 graduate of the UC Berkeley College of Engineering, Coleman Fung is the health technology innovator behind Blue Goji, a company that creates cardio-based apps and games. After realizing success in the private sector through technology startups, Fung sought to make exercising a more engaging and entertaining activity. He has pioneered a field which he calls FAM: Fun Activities as Medicine. In using his engineering and business backgrounds to bridge the gap between new technologies and public health, Fung serves as a role model for the Fung Fellows.

“We need to change the traditional model of higher education,” says Fung. “I want to give students the experience of real life, of working with people of all backgrounds to try and solve problems.”

Strength in diversity

This August, 45 undergraduate students — the first cohort to participate in the Fung Fellowship — gathered at a weeklong immersive bootcamp. The group included Alankrita Dayal, a junior double majoring in computer science and business administration who won the Team FIRST World Robotics Championship and has already co-founded a wearable technology startup. Also in attendance was Jennifer Shearer, an molecular



Credit: www.universityofcalifornia.edu
UC Berkeley alum Coleman Fung (center with cap) stops by the summer bootcamp for Fung Fellows at UC Berkeley.

and cell biology student who researches apolipoproteins at the Children's Hospital of Oakland Research Institute and teaches a DeCal course, “Tech Entrepreneurship in Nutrition and Health.”

“Our students aren’t just the best, they’re the best of the best,” says Jaspal Sandhu, design and innovation lecturer at the School of Public Health and faculty lead for the 2016 Fung Fellowship. Sandhu also pioneered PH 290: Designing Innovative Public Health Solutions (Eat.Think.Design.), another hands-on, innovative learning experience for Berkeley students.

While Sandhu, Fung and the rest of the staff have a specific vision for the fellowship, they value keeping that vision malleable. To expand the range of life experiences that its fellows can bring to the program, the Fung Fellowship recruits rising juniors along with veteran, transfer and re-entry students. Diversity is treasured, and new perspectives are a valuable resource.

“It’s not just interdisciplinary, it’s massively interdisciplinary. We have students from mechanical and electrical engineering, computer and cognitive science, public health, architecture, Middle Eastern studies, rhetoric and psychology. Across our cohort of 40 fellows, there are at least 15 different majors,” says Sandhu.

The interdisciplinary nature of the fellowship is part of what Fung and Sandhu believe will drive

the success of the program, particularly when it comes to providing real value to particular at-risk communities. “There’s a diversity that people bring in terms of their academic focus, which is very important to us, but there’s also a very deep diversity of personal life and cultural experiences that people are bringing to bear here,” Sandhu says.

Fung Fellow Katie Decker, a mechanical engineering major, is excited about community involvement. She explains how one of her classes piqued her interest in utilizing engineering skills to tackle social and health issues. “I took a social justice and engineering class, 157 AC: An Exploration of Race and Gender. American Cultures classes are usually humanities classes, and it was interesting to see it in an engineering setting,” says Decker.

She felt inspired by this course and began to envision the ways she can incorporate engineering into real-life solutions for health disparities. “Something my professor from that class said really stuck with me,” she recalls. “He said, ‘Not only are you engineers and can solve these problems, but you’re Berkeley engineers. People will listen to you and you can speak up for people who can’t.’ In the Fung Fellowship, we’re going to be working with leaders in health, and we can actually make a difference and speak up for those without a voice. This resonates with me.”

Continued on page 8



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Access to Capital



What to Do When the Bank Says No

Was your loan application turned down by the bank? All hope is not lost! In this digital era, there are dozens of other avenues to pursue if the traditional route didn't work. Here are a few options to consider:

SBA Loans

The SBA has several small business loan programs to allow start-ups and small businesses to use funds for buying machinery, tools, furniture,

working finances, buying and renovating fixed assets like structures and other property. The SBA is not the financier of the loan but instead works with other institutions and then guarantees a portion of the loan.

Crowdfunding Loans

Sites like Kickstarter and Indiegogo have taken the world by storm and thousands of budding entrepreneurs have been able to secure the funding

they need to make their dream a reality. The people who finance your endeavor aren't just doing it out of the goodness of their heart - they typically want something in return, likely in the form of the very product you are raising money for and promising to create, etc.

Alternative Lenders

Don't get hung up at the bank. If you didn't have any luck there, consider ALL your op-

tions. If you have a low credit score, minimal collateral, or low monthly revenues, an alternative lender may be the best option for you. Here at Lendio, we can help match you up with a great alternative lender who understands you and your business and help you get that funding you need.

SOURCE: www.lendio.com

Why We Need to Address Crowdfunding Education Now

By Kathleen Minogue

If crowdfunding as a means to improve access to capital for entrepreneurs, small business owners and creatives turns out only to be an ideology, it will be the result of a lack of effective education.

By my definition, crowdfunding is human beings connected and empowered by technology to share their social, creative and financial capital. And we are not delivering on that promise.

We are not empowering those who most need access to capital and community. Because doing that would require human beings to teach the core skills needed to crowdfund and human beings are expensive. They cost a lot to employ, maintain, and educate. Not great for the ROI of a technology start-up, and crowdfunding platforms are by definition technology solutions.

Don't get me wrong. I'm no Luddite. I believe in the power of the technology that created crowdfunding. But I come to crowdfunding not primarily from the worlds of technology or finance. I come from the most unlikely of places - the world of education.

Right now the teacher in me is angry. We don't need another one-size-fits all online course. We don't need another transaction-focused platform. We don't need another acronym to alienate. And we don't need another industry conference in the same four urban tech-hubs. Right now we need to redirect our attention to how we can make crowdfunding more human and accessible. To connect crowdfunding to communities looking for ways to empower themselves to solve their own issues and to gather the resources - social, creative and financial - to effect change.

What's broken is crowdfunding education. It doesn't exist. Not in our small business centers, not in our entrepreneurship programs and not in our schools. Not even on most crowdfunding platforms - not in a way that would be truly effective. Because that would take human beings. Human beings to speak to project creators, review campaigns and provide insightful feedback and guidance. And human beings are expensive.

The need for crowdfunding education is critical in rural areas that are not geographically in the technology braintrust and have no one local to them who knows anything about crowdfunding or has run a campaign. And the need is critical in low-income communities in major cities whose aspiring entrepreneurs rely on technical assistance from government funded agencies that have no staff who understand crowdfunding or the kinds of online relationship-building tools you need to build an online network.



Image credit: <http://thenextweb.com>

The importance of bringing new capital-raising tools to these small businesses comes into focus when you understand the size and scope of the gap and the opportunity. The US Census data compiled by Economic Innovation Group in "The New Map of Growth and Recovery" report indicates that only 20 counties (mostly urban coastal tech centers) in the US have experienced significant new business formation since 2008, leaving swaths of cities and towns in flyover states without the critical economic engines to support the livelihoods of their communities. According to the Association for Enterprise Opportunity's recent study "The Big Picture: A Larger View of the Small Business Market" \$1.87 trillion in revenue is generated by the 40% of small businesses in the US that come from low-income areas, and two million of these businesses seek capital each year to survive. Many more need capital to grow. But small businesses experience startlingly high rejection rates from banks and lenders, even alternate lenders like CDFIs. And with seemingly no other options, many resort to predatory lenders who cripple their businesses with interest rates up to 99%. What would new routes to funding like crowdfunding do for these areas left behind economically?

But giving small businesses access to these new funding routes will require investing in human capital - human beings to teach the skills needed. Hu-

man beings who can meet entrepreneurs and small business owners where they are both geographically and in terms of skills. These kinds of knowledgeable humans are expensive. Technology is cheaper, but building technology solutions assumes that these communities have digital access and literacy, and many do not. Moreover, many of the fundamental entrepreneurial and network-building skills needed to understand crowdfunding are not technology-dependent, and we do more harm than good to intermediate with the very technology that was created to disintermediate.

The big question: who will do this work? And who will pay for it? Platforms and portals have little incentive to hire more humans. They are technology solutions founded with the belief that technology is the answer to the problem. Except if those humans are in sales. But people in sales think about funnels and closing the deal. They weed out the people who are not ready to buy. They have no incentive to teach (much less the skills to do so) the people who would be great campaign creators after some training.

No, it seems this work will need to be done outside platforms and funded by social impact investors or foundations, or maybe just maybe if they understand what's at stake, the government. Because the people who would benefit most from this education are, understandably, the least motivated

to pay because until they experience crowdfunding, they won't understand its value. Unless we take steps to provide better education, the whole experiment of crowdfunding will be limited to those whose networks have the knowledge already embedded or those with ample resources to pay consultants.

If we really want to see crowdfunding fulfill its promise, we'll need to stop shaking our heads in amazement that people don't already understand crowdfunding and get out there and teach. We'll need to empower the professionals—business advisors, lenders, accountants, lawyers, financial planners—around our entrepreneurs and businesses to understand the unique nature of crowdfunding. And we'll need to go out of our way to bring new communities to crowdfunding, engaging with small business owners outside our comfortable tech-centered circles, and in many cases, helping them to trust the technology we take for granted. Without investing in the human beings on the other end of the platforms, only those with financial means or physical proximity to others who have already participated will gain access - the old "needing money to raise money" and "the establishment supporting the establishment" problems. And that would be a loss for everyone.

SOURCE: www.crowdfundinsider.com

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African American Business Procurement Summit



Ramon Carlos, DBE Program Manager, Office of Business and Economic Opportunity (OBEQ); Abigail Brown, Caltrans; Osayahde Nesbitt, Caltrans; Alice Rodriguez, High Speed Rail; Virginia Harmon, San Francisco Municipal Transportation Agency; Reuben Halili, San Francisco International Airport; Boris Delapine, San Francisco Port



Bill Johnson, Shimmick Construction; Abigail Brown, Caltrans, and Owner of CPM Logistics, LLC



Osayahde Nesbitt, Small Business Liaison (Caltrans District 4's Small Business Program)



Darf Butler, Butler Enterprise Group, LLC and Darryl Stitt, Small Business Exchange, Communications Consultant



Darf Butler, Butler Enterprise Group, LLC; Arthur Washington; CEO of NORCAL Financial FDC, Fred Jordan, President of San Francisco African American Chamber of Commerce; Darryl Stitt, Small Business Exchange, Communications Consultant; Douglas Mackbee Sr. Nor - Cal FDC



African American Business Procurement Summit



AFRICAN AMERICAN BUSINESS PROCUREMENT SUMMIT

Agenda

Registration	12:00noon-1:00PM
Welcome Derf Butler/George Crosby	
Opening Remarks	1:00PM-1:30PM
Fred Jordan Welcome	
Caltrans District 4 Director Bijan Saripi	
Caltrans Chief Dep. Dir Kome Ajise	
Office of Congresswoman Barbara Lee	
Presentation	1:30PM-1:50PM
John James Dragados-Flatiron	
Panel on Initiatives / Commitment for AA Contracting	2:00PM-3:00PM
Caltrans	
Caltrans District / PDC	
California High Speed Rail Authority	
San Francisco Municipal Transit Authority	
Bay Area Rapid Transit	
Port of San Francisco	
Port of Oakland	
San Francisco International Airport	
Access to Capital and Bonding Insurance	3:00PM-3:15PM
Merriwether & Williams on Bonding and Insurance	
Nor-Cal FDC Access to Capital	
National Association of Minority Contractors—Pete Varma	3:15PM-3:20PM
Contracting Opportunities— Siemens Industry	3:20PM-3:30PM
Introduction of Primes	3:30PM-3:45pm
Appreciation Award and Closing Remarks – by Fred Jordan	3:45PM-4:00PM
Agency / Prime / Certification and Networking	4:00PM-6:00PM

African American Business Procurement Summit VIP List

Caltrans: Caltrans Chief Deputy Director Kome Ajise Caltrans District Director Bijan Sartipi Deputy District Director -Construction Bob Finney Deputy District Director-Administration Premjit Rai Ramon Carlos (Office of Business and Economic Opportunity-HQ) Damien Harris George Crosby (Caltrans Small Business Program) Osayahde Nesbitt (Caltrans Small Business Program) Adriana Harris (Caltrans Small Business Program) Ali Banani (A & E Consultant Services/ Calmentor Program) Romy Fuentes (A & E Consultant Services / Calmentor Program) Bonny Nyaga (Caltrans Division of Construction) David Ambuehl (Caltrans Division of Construction) Steve Whipple (Caltrans Division of Construction)	Conference of Minority Transportation Officials Fresno Black Chamber of Commerce Sacramento Black Chamber of Commerce Black Business Association (LA) Ezekiel Patten Jr. Minority Business Consortium Walter Wilson Small Business Exchange, Inc. Gerald W. Johnson California High Speed Rail Authority Bay Area Rapid Transit District (BART) Wayne Wong San Francisco Metropolitan Transit Authority (SFMTA) Virginia Harmon Sheila Evans-Peguese Port of Oakland San Francisco International Airport (SFO) Port of San Francisco Boris Delepine Bob Davis Holli DGS Nor-Cal FDC Merriwether & Williams Dragados-Flatiron John James, PE Vivas Banners & Signs Luis Vivas
Primes: Bill Johnson (Shimmick Construction) John Thomassen (Teichert Construction) Eric Stannard (Teichert Construction) Jared Harrington (Flatiron Construction) Allen Carnebecca (Flatiron Construction) Partners: Cherri Smith (Associated General Contractors-AGC) Abbigail Brown- (Prime-DBE Cooperative) Ya’ara Persing - (Prime-DBE Cooperative) UNCON- Rep unknown	
San Francisco African American Chamber of Commerce Mathew Ajiake Dr. Ceasar Churchwell	
California Black Chamber of Commerce Oakland African American Chamber of Commerce National Association of Minority Contractors of Northern California Pete Varma Samuel Adams Nick Colina Silicon Valley Black Chamber of Commerce	

Public Legal Notices



EASTERN CONTRA COSTA TRANSIT AUTHORITY

NOTICE INVITING BIDS FOR SIX (6) ELECTRIC VEHICLE CHARGING STATIONS

Notice and Invitation to Bidders

Sealed Bids will be received by Eastern Contra Costa Transit Authority (ECCTA) until 2:00 p.m., local time, on January 9, 2017, at ECCTA's offices, 801 Wilbur Avenue, Antioch, California, 94509, for the installation of six (6) Electric Vehicle Charging Stations:

- 801 Wilbur Avenue in Antioch, California- two (2) Electric Car Charging Stations with four (4) Plug-Ins and;

- 901 Minaker Drive in Antioch, California-four (4) Electric Bus Charging Stations with four (4) Plug-Ins and expansion infrastructure for six (6) more Bus Charging Stations.

Bids received after the time and location stated above will not be considered.

This project shall include the furnishing of all labor and materials as set forth in the Scope of Work section of the Invitation for Bid (IFB). A pre-bid conference and site tour will be conducted at 11:30 am, local time, on November 21, 2016, in the ECCTA boardroom located at 801 Wilbur Avenue, Antioch, California. All prospective bidders and subcontractors are encouraged to attend. The purpose of the site tour is to acquaint the bidders with any and all conditions at the work sites. At the pre-bid conference ECCTA's Disadvantaged Business Enterprise (DBE) participation

policy will be explained and DBE opportunities discussed.

Bids must be received on the enclosed ECCTA bid form with the required certification forms listed in the bid documents. Bids submitted on any other forms will be considered non responsive and will be rejected. Following the closure of the bid submittal period, bids will be publicly opened and read.

All bids must be furnished in accordance with the terms and conditions of the contract documents including the Information for Bidders, General Conditions, Special Conditions, Contract Specifications, and Bid Form. All holders of the bid documents will be notified of all addenda and will receive copies.

Bid documents may be examined at certain public and private plan rooms, or copies of the IFB documents may be obtained from:

Ann Hutcheson
Director of Administrative Services
Eastern Contra Costa Transit Authority
801 Wilbur Avenue
Antioch, CA 94509
Telephone: (925) 754-6622
Facsimile: (925) 757-2530
ahutcheson@eccta.org

In accordance with provisions of California Public Contract Code Section 3300, ECCTA has determined that the Contractor shall possess and maintain valid State of California C-10 license and all other licenses necessary at the time the bid is submitted. Failure to possess the specified license shall render the bid non-responsive.

This contract is subject to the receipt of financial assistance from the U.S. Department of Transportation and local sales tax funds, and may also be

subject to a Grant Contract between the Metropolitan Transportation Commission and ECCTA. The contract is subject to laws and regulations governing the use of such funds. Bidders will be required to certify that they have not been suspended or debarred from participation in federally funded contracts. Bidders must also disclose lobbying activities. Full compliance with applicable Safety and Health Standards, Equal Employment Opportunity and Americans with Disabilities Act laws and regulations will be required of the successful bidder.

ECCTA will affirmatively ensure that, in regard to any contract entered into pursuant to this IFB; Disadvantaged Business Enterprises will be afforded full opportunity to submit bids in response to this request and will not be discriminated against on the basis of race, color, sex, or national origin.

The DBE goal for this contract shall be 4% of the total proposed price, excluding allowances.

Subject to Labor Code Section 1771.1, as amended by SB 854, this bid is subject to prevailing wage compliance monitoring and enforcement by the Department of Industrial Relations (DIR).

ECCTA will only accept bids from, and award this bid to, contractors (including listed subcontractors) that are currently registered with the DIR and qualified to perform public work pursuant to Labor Code Section 1725.5

Pursuant to Section 1770, et seq. of the California Labor Code, the successful bidder and all subcontractors shall pay not less than the prevailing rate of per diem wages as determined by the Director of the DIR. A copy of such prevailing rate of per diem wages is included in the bid documents.

The bidder to whom the contract is awarded shall furnish a Performance Bond in an amount not less than 100 per cent of the contract price. The Performance Bond shall be on the form provided by ECCTA and shall be executed as surety by a corporation or corporation authorized to issue surety bonds in the State of California, as an admitted surety insurer and acceptable to ECCTA.

Pursuant to Public Contract Code Section 22300, for monies earned by the contractor and withheld by ECCTA to ensure the performance of the contract, the contractor may, at its option, choose to substitute securities meeting the requirements of Public Contract Code Section 22300.

Within ten (10) days from the Notice to Proceed or date specified in the Notice to Proceed, the contractor shall commence work on the Project. Project is to be completed within one hundred eighty (180) workdays from the date work is commenced.

The contractor shall pay to ECCTA the sum of one hundred dollars (\$100.00) for each and every workday's delay in finishing the work in excess of the workday completion time.

Bids will be examined and reported to the ECCTA Board of Directors at a meeting within sixty (60) days of the bid opening. ECCTA reserves the right to reject any and all bids, or to waive any irregularities or informalities in any bid or in the bidding procedure, or to postpone the bid opening or award for good cause. No bidder may withdraw its bid for a period of sixty (60) days after the date of opening of the bids. Each bidder will be notified of award of contract, if award is made.

ECCTA
Office of the CEO
November 10, 2016

Building a better future

Continued from page 2

For Decker, the technical side of her career is only part of any solution. The fellowship will allow her to apply her many skills and tools to create new approaches in reducing health disparities.

"I want to use my engineering skills and technical expertise, but I feel like if I'm not working with people in communities I'm only tackling half of the problem," she says.

Student-driven learning

During a morning session of bootcamp, Ian Erickson a transfer student majoring in architecture and minoring in geospatial information science and technology — led a small group to identify specific skills the fellows hoped to learn from their peers during the fall semester, hopefully through student-facilitated courses modeled after DeCals. Erickson was drawn to the fellowship in part due to the opportunity for cross-discipline learning.

"The fellowship at present is somewhat vaguely defined, but that is actually one of the things that excites me the most about it," Erickson says. "As we're figuring out the curriculum for the fall, people get the chance to step up and step down, to focus on what they want to get out of the program. That's potentially a challenge, but I also see it as the biggest opportunity in this program."

At the two-week bootcamp, the fellows started to exchange skills and knowledge by taking part in design challenges. In these exercises, fellows respond to a prompted scenario from their own particular perspective, then work together to understand other people's ideas and come up with a product that synthesizes all of those different viewpoints.

The knowledge transfer does not exclude program leaders. "As the staff, we are co-pilots with the fellows," says Sandhu. "We have the master



Ian Erickson (left) at the Fung Fellowship bootcamp.

Credit: Credit: Paul Lee

control, but we're handing it over to the students to tell us what they need and to even craft what the future of the program may look like."

In fact, Sandhu admits, "We've already trashed the curriculum a few times as we got to know the students a bit more. We've recognized different ways to position some of the content to really emphasize student-driven learning."

Following the fellowship's model of corporate/campus partnership, participatory learning, and immersion in specific communities, the Fung Fellows have the potential to achieve their dreams of

original, real-world solutions benefiting the world of public health.

Coleman Fung himself has worked with the fellows directly in the bootcamp, and even took time to do a deep dive on technology with his team. He also noticed how quickly the students took to the more collaborative, problem-solving focused environment. "I was thrilled!" says Fung. "Early in its development, I fought to make the program unlike typical classes, to make it less prescriptive, and unbeknownst to me, the students shared my intent."

"He is lending, through his company and himself, a lot of technical expertise and vision," says Sandhu. "This is what he does, so it's a unique opportunity to have a philanthropist who works in this space and who understands. He has experience both as a veteran and a Cal alum, and that really speaks to what our students are learning."

Megha Majumder, a triple major in molecular toxicology, public health, and sociology (with an additional interest in biostatistics), applied to the Fung Fellowship in the hopes of gaining a broader perspective on how technology and code can be better used in the policy arena.

"I'm interested in the intersection between technology and public health, specifically with regards to policy," Majumder says. "How, in forming policy, can we use big data in a way that would leverage our current systems to work more effectively?"

Bootcamp speakers — such as Judy Li, Joint Venture Health director — already have had an impact on Majumder. "A lot of great people are coming to speak and inspire us. They've been giving me a lot of ideas in particular about companies I might want to start and my own model of entrepreneurship," she says.

Along with this, Majumder is excited for the expertise she may develop in the fellowship by learning from experts outside of the typical undergraduate academic setting. "A lot of people want to learn how we use the technology we have, but I want to learn what it has the potential to do."

As the inaugural class traverses the projects and learning experiences they will be subject to in the next two years, the faculty hopes, according to Sandhu, that the fellowship will come to define the undergraduate careers of the students. Thanks in no small part to Coleman Fung.

Continued on page 11

Public Legal Notices



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2785J
(ID No. FCE17047)**

**WEBSTER STREET PEDESTRIAN
COUNTDOWN SIGNAL UPGRADE**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on December 14, 2016**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublicworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various locations along Webster Street and consists of traffic signal modifications, curb ramp construction, traffic routing and all associated work. The time allowed for completion is 210 consecutive calendar days. The Engineer's estimate is approximately \$850,000. For more information, contact the Project Manager, Steven Lee at 415-558-5226.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Selormey Dzikunu

at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on December 1, 2016; 10:30 a.m., at 30 Van Ness Ave, 5th Floor - Structural Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" or "C-10" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Executive Director of Municipal Transportation Agency recommends the contract for award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

11/17/16
CNS-2946980#
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CITY & COUNTY OF SAN FRANCISCO SAN FRANCISCO PUBLIC WORKS

Contract No. 7440A (ID No. FCA17053) ESER BOND 2010 - FIRE STATION NO. 5

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on December 16, 2016**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublicworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

Bids will be received only from the following prequalified Contractors:

Alten Construction, Inc. 720 12th Street Richmond, California 94801 (510) 234-4200 Contact: Shannon M. Alten	Arntz Builders, Inc. 19 Pamaron Way Novato, California 94949 (415) 382-1188 Contact: Brian Proteau
BHM Construction, Inc. 221 Gateway Road West, Suite 405 Napa, California 94558 (707) 643-4580 Contact: Jeffrey Mazet	C. Overaa & Co. 200 Parr Boulevard Richmond, California 94801 (510) 234-0926 Contact: Carl Overaa
Swinerton Builders 260 Townsend Street San Francisco, CA 94107 (415) 617-1467 Contact: Terry McKeelips	Thompson Builders Corporation 250 Bel Marin Keys Blvd, Bldg A Novato, California 94949 (415) 456-8972 Contact: Clayton Fraser

The Work includes complete and total demolition of the existing fire station; hazardous material abatement as required; removal of underground fuel tanks and associated fuel system; reconstruction of streets and sidewalks; new three story fire station building with elevator. Fire Station 5 is pursuing LEED Building Design and Construction v2009 Gold certification. The time allowed for completion is 450 consecutive calendar days. The Engineer's estimate is approximately \$14,000,000. For more information, contact the Project Manager, **Gabriella Cirelli** at 415-557-4707.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **20%**. Call Kelly Dwyer at 415-558-4080 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **November 15, 2016** at 1:30 p.m. at 30 Van Ness Avenue, Suite 4100, Main Conference Room followed by a site visit at 2:30 p.m. at Fire Station 5, 1301 Turk Street, San Francisco, CA 94115.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "B" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

CNS-2945416#

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Fictitious Business Name Statement

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0373342-00

Fictitious Business Name(s):
Caffe Capriccio
Address
2200 Mason Street, San Francisco, CA 94133
Full Name of Registrant #1
Jose J. Cardenas Gomez
Address of Registrant #1
7401 Weld Street, Oakland, CA 94621

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/1/2016**

Signed: **Jose J. Cardenas Gomez**

This statement was filed with the County Clerk of San Francisco County on **11/4/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
11/4/2016

11/10/16 + 11/17/16 + 11/24/16 + 12/01/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0372831-00

Fictitious Business Name(s):
DMB Registration Service
Address
5191 3rd Unit 3, San Francisco, CA 94124
Full Name of Registrant #1
Martha Patricia Benitez Castrejon
Address of Registrant #1
230 Aspen Ave #4, South San Francisco, CA 94080

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/27/2016**

Signed: **Martha Patricia Benitez Castrejon**

This statement was filed with the County Clerk of San Francisco County on **9/27/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
9/27/2016

11/10/16 + 11/17/16 + 11/24/16 + 12/01/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0373234-00

Fictitious Business Name(s):
Griddy
Address
62 Navy Road, San Francisco, CA 94124
Full Name of Registrant #1
Aqeelah Muhammad
Address of Registrant #1
62 Navy Road, San Francisco, CA 94124

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Aqeelah Muhammad**

This statement was filed with the County Clerk of San Francisco County on **10/27/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
10/27/2016

11/3/16 + 11/10/16 + 11/17/16 + 11/24/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0373364-00

Fictitious Business Name(s):
Hansan Flooring
Address
41 Leland Avenue, San Francisco, CA 94134
Full Name of Registrant #1
Mendoza Aguiles
Address of Registrant #1
935 Visitacion Avenue, San Francisco, CA 94140
Full Name of Registrant #2
Chau, Kien
Address of Registrant #2
1315 S “B” Street, San Mateo, CA 94402

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/7/16**

Signed: **Kien Chau**

This statement was filed with the County Clerk of San Francisco County on **11/7/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
11/7/2016

11/10/16 + 11/17/16 + 11/24/16 + 12/01/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0373264-00

Fictitious Business Name(s):
1.) San Francisco Police Activities League
2.) SFPAL
3.) San Francisco PAL
Address
350 Amber Drive #203, San Francisco, CA 94131
Full Name of Registrant #1
SF Police Activities League
Address of Registrant #1
350 Amber Drive #203, San Francisco, CA 94131

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **May 26, 1960**.

Signed: **Arlene Doyle**

This statement was filed with the County Clerk of San Francisco County on **10/31/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
10/31/2016

11/3/16 + 11/10/16 + 11/17/16 + 11/24/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0373315-00

Fictitious Business Name(s):
SPARC
Address
473 Haight Street, San Francisco, CA 94117
Full Name of Registrant #1
MIPARC, Inc. (CA)
Address of Registrant #1
473 Haight Street, San Francisco, CA 94117

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/21/2016**

Signed: **Erich Pearson, President**

This statement was filed with the County Clerk of San Francisco County on **11/2/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melvin Galvez**
Deputy County Clerk
11/2/2016

11/10/16 + 11/17/16 + 11/24/16 + 12/01/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0373168-00

Fictitious Business Name(s):
1.) The Niteys
2.) The San Francisco Nightlife Awards
Address
2261 Market Street, Ste 490, San Francisco, CA 94114
Full Name of Registrant #1
Site and Sound - CA. Corp.
Address of Registrant #1
2261 Market Street, Ste 490, San Francisco, CA 94114

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/21/2016**

Signed: **Audrey Joseph**

This statement was filed with the County Clerk of San Francisco County on **10/21/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
10/21/2016

10/27/16 + 11/3/16 + 11/10/16 + 11/17/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0373365-00

Fictitious Business Name(s):
Ana Maria House Cleaning
Address
2087 46th Avenue, San Francisco, CA 94116
Full Name of Registrant #1
Ana Maria House Cleaning
Address of Registrant #1
2087 46th Avenue, San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/7/16**

Signed: **Ana Maria**

This statement was filed with the County Clerk of San Francisco County on **11/7/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
11/7/16

11/17/16 + 11/23/16 + 12/01/16 + 12/8/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0373509-00

Fictitious Business Name(s):
Nob Hill Associates
Address
930 Sutter Street, San Francisco, CA 94109
Full Name of Registrant #1
The Pharoah/Nob Hill Associates, A California Limited Partnership
Address of Registrant #1
1201 Fulton Street, San Francisco, CA 94117

This business is conducted by **A Limited Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/17/2016**

Signed: **Albert T. Johnson**

This statement was filed with the County Clerk of San Francisco County on **11/17/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
11/17/16

11/17/16 + 11/23/16 + 12/01/16 + 12/8/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0372934-00

Fictitious Business Name(s):
New Era Trucking
Address
426 C Street, Unit B, Colma, CA 94014
Full Name of Registrant #1
Miguel A. Portillo
Address of Registrant #1
426 C Street, Unit B, Colma, CA 94014

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/20/16**

Signed: **Miguel Portillo**

This statement was filed with the County Clerk of San Francisco County on **10/5/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon, Deputy County Clerk**

10/13/16 + 10/20/16 + 10/27/16 + 11/3/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0372905-00

Fictitious Business Name(s):
PCA Inspections
Address
2453 Franklin Street, San Francisco, CA 94123
Full Name of Registrant #1
PCA Consulting Group Inc. (CA)
Address of Registrant #1
2453 Franklin Street, San Francisco, CA 94123

This business is conducted by **A CORPORATION**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/1/16**

Signed: **Jack Costenbader**

This statement was filed with the County Clerk of San Francisco County on **10/3/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Be Nice, It May Help Your City’s Economy

Continued from page 1

In “unfriendly” cities -- Baltimore, Chicago, Detroit, Los Angeles, New York, Philadelphia and San Francisco -- street-level curtness has permeated the sociopolitical climate. Construction projects are viewed as neighborhood takeovers instead of much-needed new housing. It’s easier to find examples of corruption, and narrow self-interests seemingly hold more power, suggesting a lack of social cohesion. As a result, residents face high taxes, expensive housing and barriers to entrepreneurship.

This doesn’t mean that friendliness solely propels growth. But Jankowski says it can contribute to -- and result from -- prosperity. Houston, with its low taxes and regulation, has become meritocratic. It has a fast startup rate, a relatively high average wage and a low cost of living. It also has an optimistic spirit, with 89 percent of residents, according to Rice University’s Kinder Institute for Urban Research, agreeing that “if you work hard, eventually you will succeed.” This perception, along with warm weather and Southern culture, may explain the positive vibe.

Houston’s lessons are twofold, says Jankowski. Leaders should promote policies that open their cities’ economies. Culturally, he says, leaders should encourage, through political rhetoric at least, a more welcoming atmosphere.

SOURCE: <http://www.governing.com>

California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Zack Harwell
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 92 – OR CONSTRUCTION ON STATE HIGHWAY IN SAN MATEO COUNTY IN SAN MATEO ON ROUTE 92 FROM ALAMEDA DE LAS PULGAS OVERCROSSING TO THE HAYWARD PARK OVERHEAD AND ON ROUTE 82 FROM WEST 20TH AVENUE TO 17TH AVENUE CONTRACT NO. 04-235524, FEDERAL AID PROJECT ACNH-X081(030)E DISADVANTAGED BUSINESS ENTERPRISE GOAL ASSIGNED IS 11%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: December 6th, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Clearing & Grubbing, Concrete Barrier, Concrete Pavers, Construction Area Signs, Crash Cushions, Electrical, Erosion Control, Fence, Guardrail, HMA Dike, Landscaping, Minor Concrete, Minor Concrete Structures, Rapid Set PCC Paving, Retaining Wall, Roadside Signs, Sign Structures, Soundwall, Striping and Pavement Markers, SWPPP Prep, Underground Work, Trucking, Sweeping, Water Trucks, Erosion Control Materials, Imported Borrow Material, Aggregate Base Material, HMA Material, RHMA Material and Tack Coat Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at [ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com](http://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Zack Harwell. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the Lake Berryessa Resort Improvement District, Water Tank Replacement Project, in Napa County, CA.

<http://www.californiaucp.org>

Subcontractors and Suppliers for the following project:

**Lake Berryessa Resort Water Tank Replacement
Contract No. LB 15-02r
Owner: Lake Berryessa Resort Improvement District
Bid Date: December 14, 2016 @ 1:00 P.M.**

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE) and Women Business Enterprise (WBE) businesses wanted for the following scopes, including, but not limited to:

Aggregates, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Precast Concrete, Protective Coatings, Demolition, Electrical, Earthwork, Equipment, Erosion Control, Formwork, Bolted Steel Reservoir Tanks, Geotextiles, Instrumentation & Controls, Piping & Valves, Pumps, Shoring, Street Sweeping, SWPPP, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested MBE or WBE Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due
December 9, 2016 and Quotes NO LATER THAN
December 13, 2016 at 5 P.M.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers

on this project.

Davis-Bacon Act Applies

**An Equal Opportunity Employer
CA Lic. 433176
DIR # 100001147**

Visit www.sbeinc.com
to download the latest SBE
Newspaper and Newsletter



**8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099**

SBE Subcontractor/Supplier Bids Requested For:

**San Francisco Bay Area Rapid Transit District
El Cerrito Del Norte Station Modernization Program
Contract No. 05HA-100
REVISED BID DATE: December 6, 2016 at 2:00PM
Fax all quotes to 510-777-5099**

Requesting certified SBE Subcontractor and Supplier Quotes on: Architectural, Concrete Building, Coring, Demolition, Doors, Elevator, Expansion Joints, Fence, Flatwork, Insulation, Joint Seal, Landscape, Lumber, Mechanical, Membrane, Misc. Metals, Paint Stain, Paving, Precast Utility, Ready Mix, Rebar, Roofing, Signs, Steel Erection, Steel Fabrication, Striping, Structural Steel, Survey, Traffic Control, Trucking, Utility Work, Waterproofing, Welding, Elevator, Electrical, Curtain Wall, Ceramic Tile, Fireproofing, Bus Shelters

Contract Documents may be obtained from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, CA 94612 or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Bill Johnson by phone at (510) 777-5000.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

30 Top Cities for Minority Entrepreneurs

Continued from page 1

engineering opportunities attract minority business entrepreneurs here. The community also has the San Antonio Hispanic Chamber of Commerce, which is one of the oldest chamber organizations servicing the hispanic community.

Dallas

Dallas is another city that has Texas's tax structure on its side when it comes to attracting business owners. The ninth largest city in terms of general population has 65,749 minority entrepreneurs. Aside from the tax structure, Dallas's infrastructure, cost of living and available workforce may contribute to the large number of minority business owners. Target industries such as building, food manufacturing, sports, media, and IT make Dallas a prime top city for minority entrepreneurs.

Detroit

The city with the 18th largest population in the U.S., Detroit, has 50,946 minority business owners. Aside from the overall diversity of the city, other contributing factors include the city's large number of engineers, construction and manufacturing professionals, along with a growing tech sector that's attracting business owners to the area. Some of the city's organizations and businesses have even banded together to form the Entrepreneurs of Color Fund to support minority owned and run businesses in the area.

San Diego

With 50,762 minority entrepreneurs, this popular city ranks ninth on this list. San Diego draws in entrepreneurs from a variety of industries, including aerospace, maritime, cybersecurity and manufacturing, through research, advocacy and similar support programs.

Philadelphia

Philadelphia has the fifth largest population in the U.S. and about 48,743 minority business owners. The city's neighborhood revitalization efforts,

skilled workforce, centralized location and corporate support initiatives are draws for businesses in the tourism, sports, retail food and technology fields. Philadelphia also has a minority led entrepreneur accelerator program.

San Francisco

With 46,128 minority entrepreneurs, the city with the 14th largest population has a larger than average entrepreneurial community thanks to a diverse and innovative community. San Francisco's research centers, universities and business leaders make it an attractive option for tech business owners and those in creative industries.

San Jose

The 10th most populous city in the U.S. has about 45,686 minority owned businesses. San Jose works to attract entrepreneurs through workforce development, real estate and cultural programs. Minority business owners in the area also have access to organizations like Yes We Code, which help African Americans and other minorities find entrepreneurial opportunities in Silicon Valley.

Hialeah

The sixth largest municipality in Florida and 88th largest in the U.S., Hialeah boasts a minority entrepreneur population of about 45,245. The city has a large Hispanic population, proximity to major transportation and a vibrant community of independently owned shops and restaurants contribute to Hialeah being one of our top cities for minority entrepreneurs. city.

Honolulu

With 28,092 minority entrepreneurs, Honolulu has the 54th largest population in the U.S. The city's booming tourism, hospitality, agriculture and film industries lead to it being a top pick for entrepreneurs in many different areas.

Visit link below for the full article:
www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1810&pageID=25

SOURCE: smallbiztrends.com

Building a better future

Continued from page 8

"In this generation, everything is fragmented. Younger people are everywhere and into everything! But I want to see sustained engagement," Fung says. "This fellowship is an experimental effort. I'm hoping we can make it more permanent."

Says Sandhu, "We want our students to be so passionate and excited about working with each other that this fellowship really becomes what defines their time at Berkeley. Anywhere outside of Berkeley for the next few years, when people ask, 'What do you do?' we want them to say, 'I'm a Fung Fellow.'"

SOURCE: www.universityofcalifornia.edu



SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 32 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107
Phone: 415-778-6250 • Toll Free: 800-800-8534
Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com